

# Prithvi Exchange (India) Limited



15.02.2025

To,  
**BSE Limited**  
Corporate Relationship Department  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400 001  
**Scrip code: 531688**

Dear Sir/Madam,

**Subject: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, we enclose herewith a copy of the presentation to Investors on Unaudited Financial Results for the quarter and nine months ended 31<sup>st</sup> December, 2024.

Kindly take the above on your record.

Thanking you

**For Prithvi Exchange (India) Limited**

**Nithyasree P G**  
**Company Secretary**  
**(Membership No: A70114)**

Enclosed as above

**Foreign Currencies | Forex Cards | Remittances Abroad**

Gee Gee Universal, 2nd Floor, Door No. 2, Mc. Nichols Road, Chetpet, Chennai - 600 031, Tamil Nadu.  
E-Mail : [info@prithvifx.com](mailto:info@prithvifx.com) | [www.prithvifx.com](http://www.prithvifx.com) | Tel : 044 - 43434250 | CIN : L30006TN1995PLC031931



**Prithvi Exchange**®



# Enabling Seamless **Forex** Transactions!

Investor Presentation: Q3 FY – 2024-25



# Safe Harbour Statement

This presentation may contain certain “forward-looking statements” within the meaning of applicable laws and regulations. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. By their nature, forward-looking information and statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company to differ materially from any future results, performance or achievements that may be expressed or implied by the forward-looking information and statements in this presentation.

Prithvi Exchange (India) Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



# Prithvi Exchange (India) Limited (BSE: PRITHVI EXCH)

## Successful track record of 30 years

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Licensed by Reserve Bank of India as an Authorised Dealer Category II.

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Operational with its HQ established in Chennai with a network of 28 branches across India.

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Special spectrum of Offerings: Foreign Exchange products like buying and selling of all major Foreign Currencies, Travel Currency cards, Remittances abroad, Foreign Currency Demand Drafts, Family expenses maintenance and Travel insurance.

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Key Customer Segment: Corporate travellers from IT industry, manufacturing units, service industry, celebrities, government companies, students studying abroad & UHNI's who travel abroad frequently on business and for leisure.

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Awards & Recognitions: Company has been recognised as a Fortune 500 company, Tamil Nadu Tourism award in the category of "Best Forex Service", Tourism and Hospitality Award 2018 from Associated Chambers of Commerce & Industry of India ( ASSOCHAM) etc.



**Convenience at the tap of a touch is what we deliver**



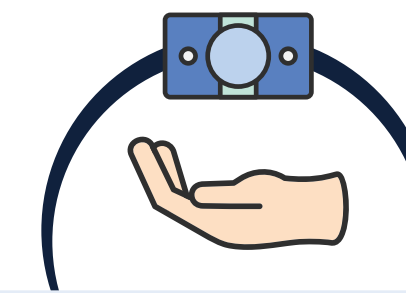
**Extensive range of over 100 foreign currencies**

You will find the most extensive currency range at Prithvi with over 100 exotic currencies



**Multi currency forex card**

Our Forex card ensures seamless financial convenience across borders. Super power now in your hands to spend easily and track your expenses on a mobile app.



**Remittances abroad**

One of the best remittance providers in the country, we facilitate remittances for overseas education fees, hostel fees, rent, and related expenses ensuring that payments for the future of the young minds are swift and secure.

**Our service offerings include forex for**

Overseas Medical Treatment

Immigration

Family Remittance

GIC account opening

Crew Wages

Foreign Currency Demand Draft

Membership fees

Business travel

Holidays

Overseas Education

University Fee / Application / Visa Fee

Tour Remittance

Film Shooting

# Our branches across India



# DIRECTORS



**Mr. Mahavir Chand**  
Chairman & Non-Executive Director



**Mr. Pavan Kumar Kavad**  
Managing Director



**Mr. Kalpesh Kumar Kavad**  
Whole Time Director and Chief Financial Officer



**Mr. Suresh Kumar**  
Non-Executive Director



**Ms. Anuradha Jayaraman**  
Independent Director



**Mr. Khivraj Naresh Kumar**  
Independent Director



**Mr. Rajesh Gurdas Wadhwa**  
Independent Director



**Mr. Amarendra Sahoo**  
Independent Director









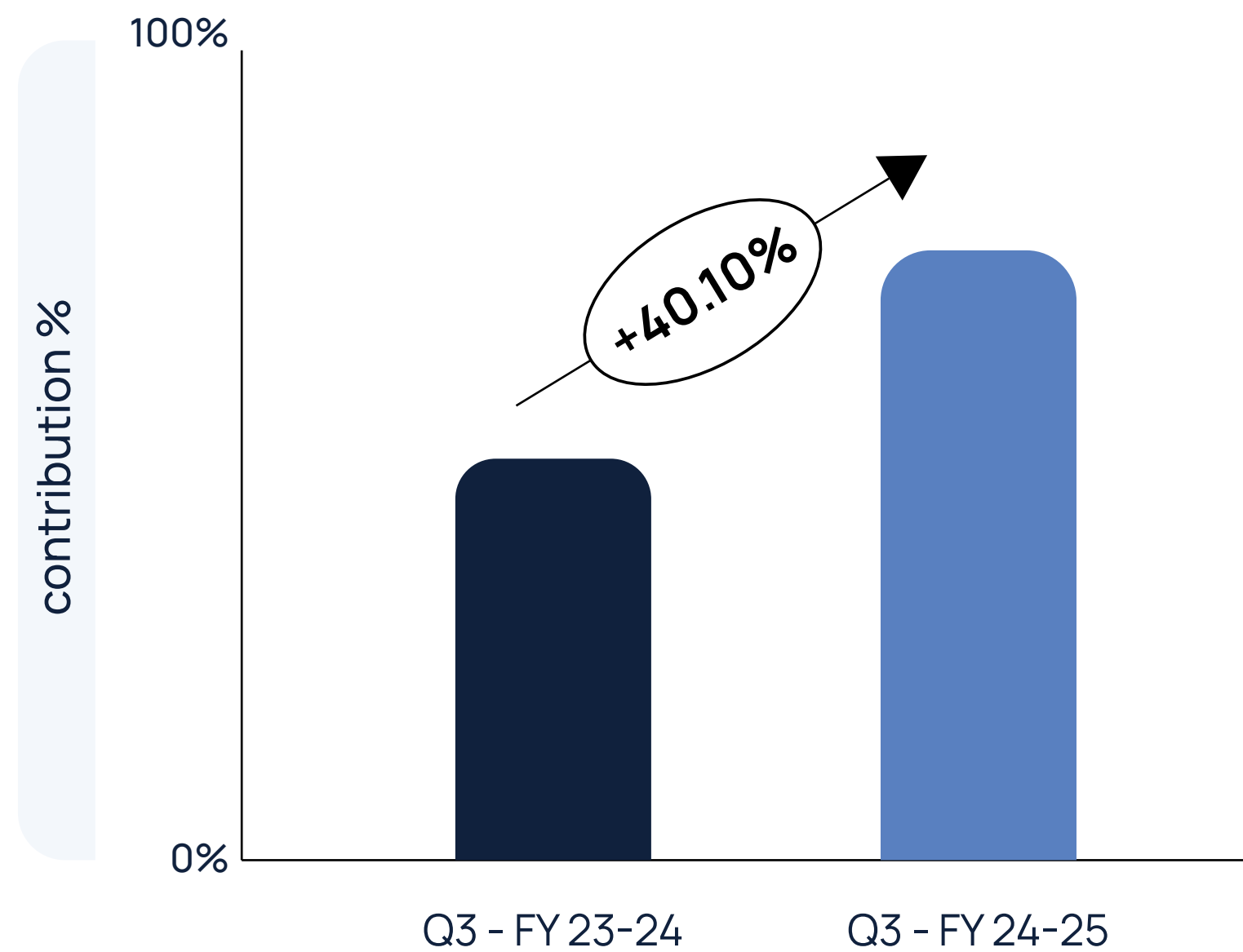
## Financial Performance

(in lakhs)

Performance indicators	3 months ended Dec 31, 2024	3 months ended Dec 31, 2023	Year to date figures for the current period ended 31.12.2024	Year to date figures for the previous period ended 31.12.2023	Year ended 31.03.2024
Total Revenue	71,640.44	1,13,327.7	2,80,337.62	3,22,211.94	4,15,986.43
Net profit for the period before exceptional items and tax	90.54	567.38	1,067.07	1,308.34	1,818.86
Net profit for the period	69.4	425.01	801.93	980.34	1,304.39



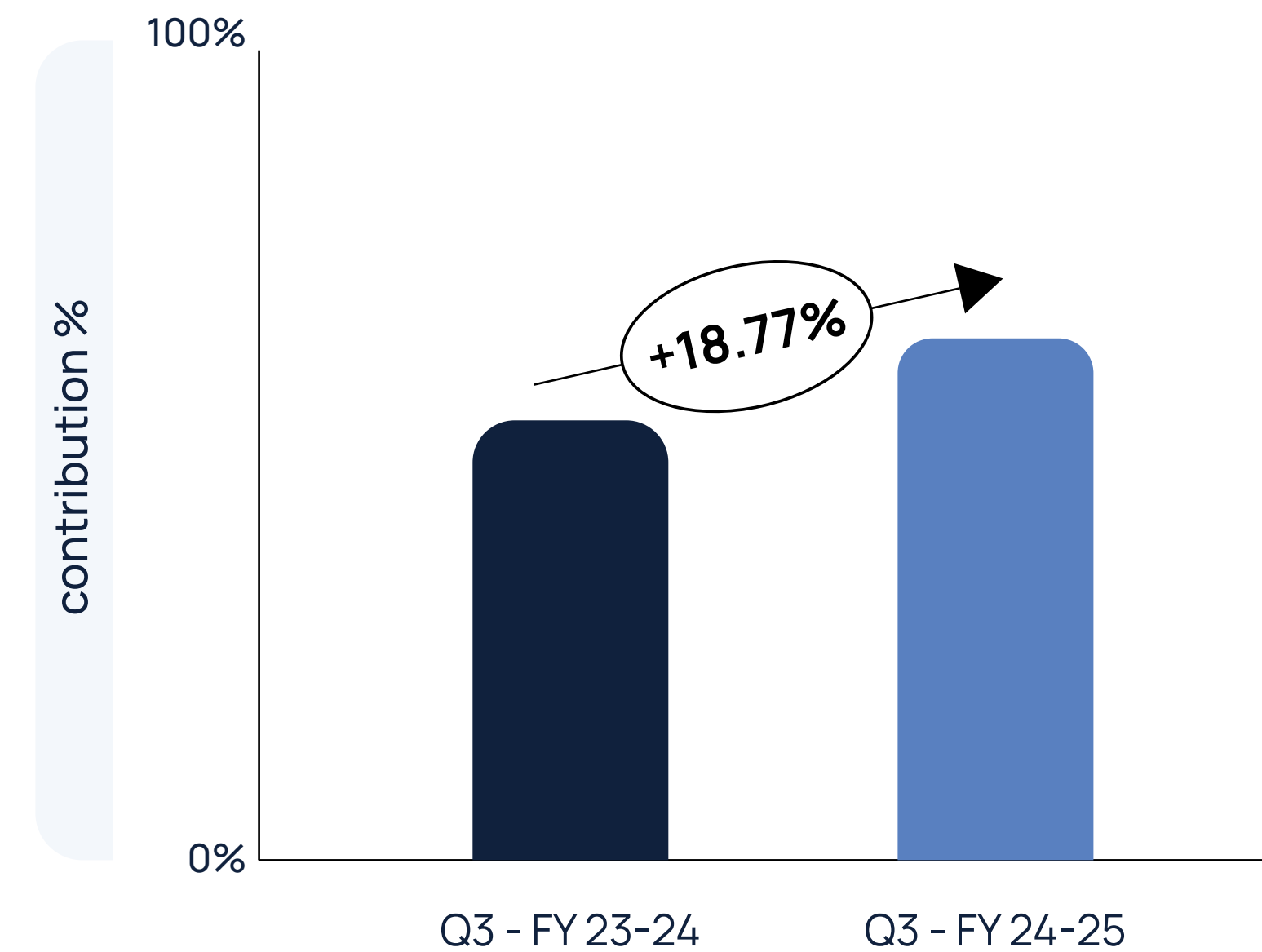
### Business Travel



\*Growth Comparision pertaining to Q3- FY 23-24 v/s Q3- FY 24-25



### Private Visit

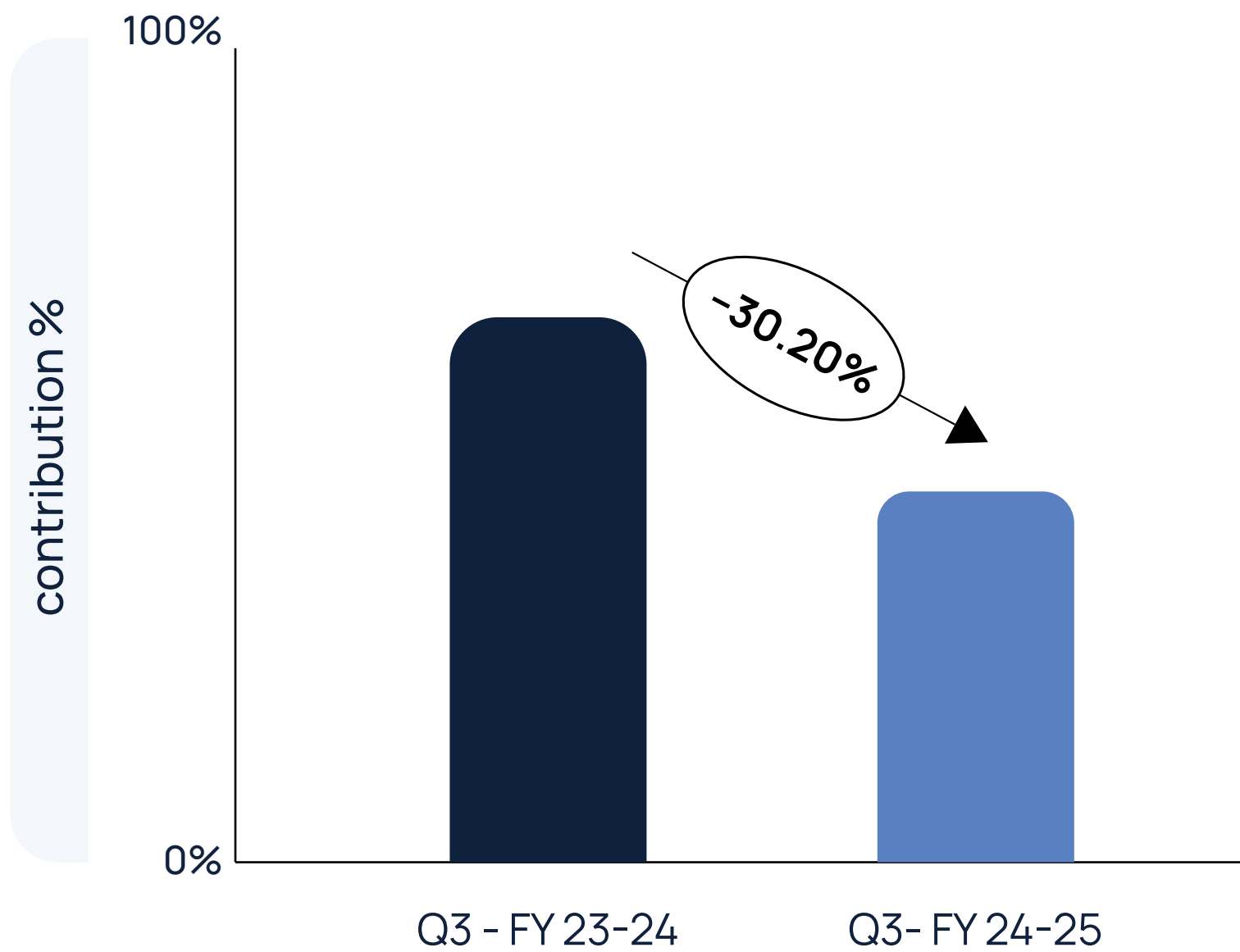


\*Growth Comparision pertaining to Q3- FY 23-24 v/s Q3- FY 24-25





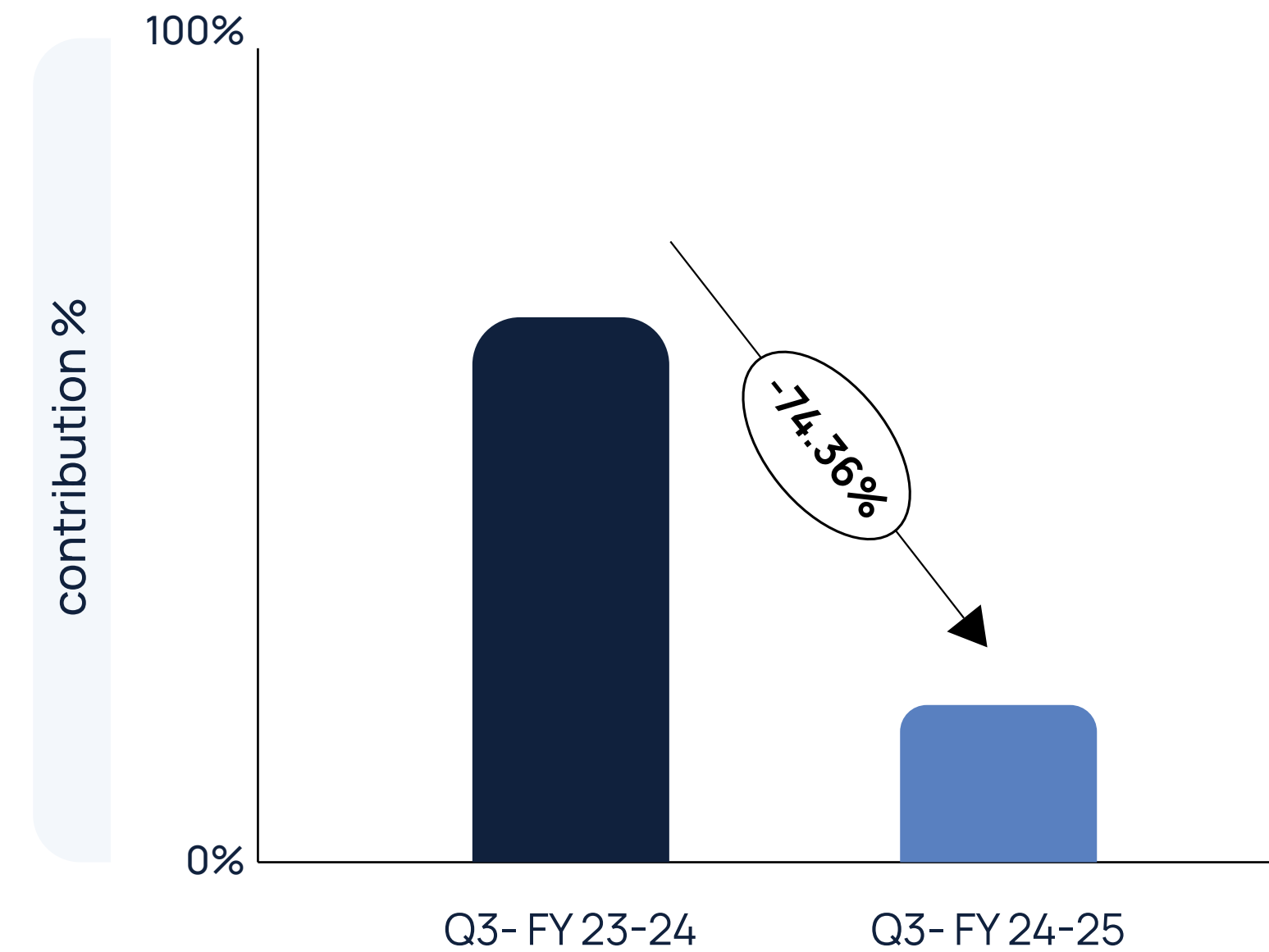
## Education Remittances



\*Growth Comparision pertaining to Q3- FY 23-24 v/s Q3- FY 24-25



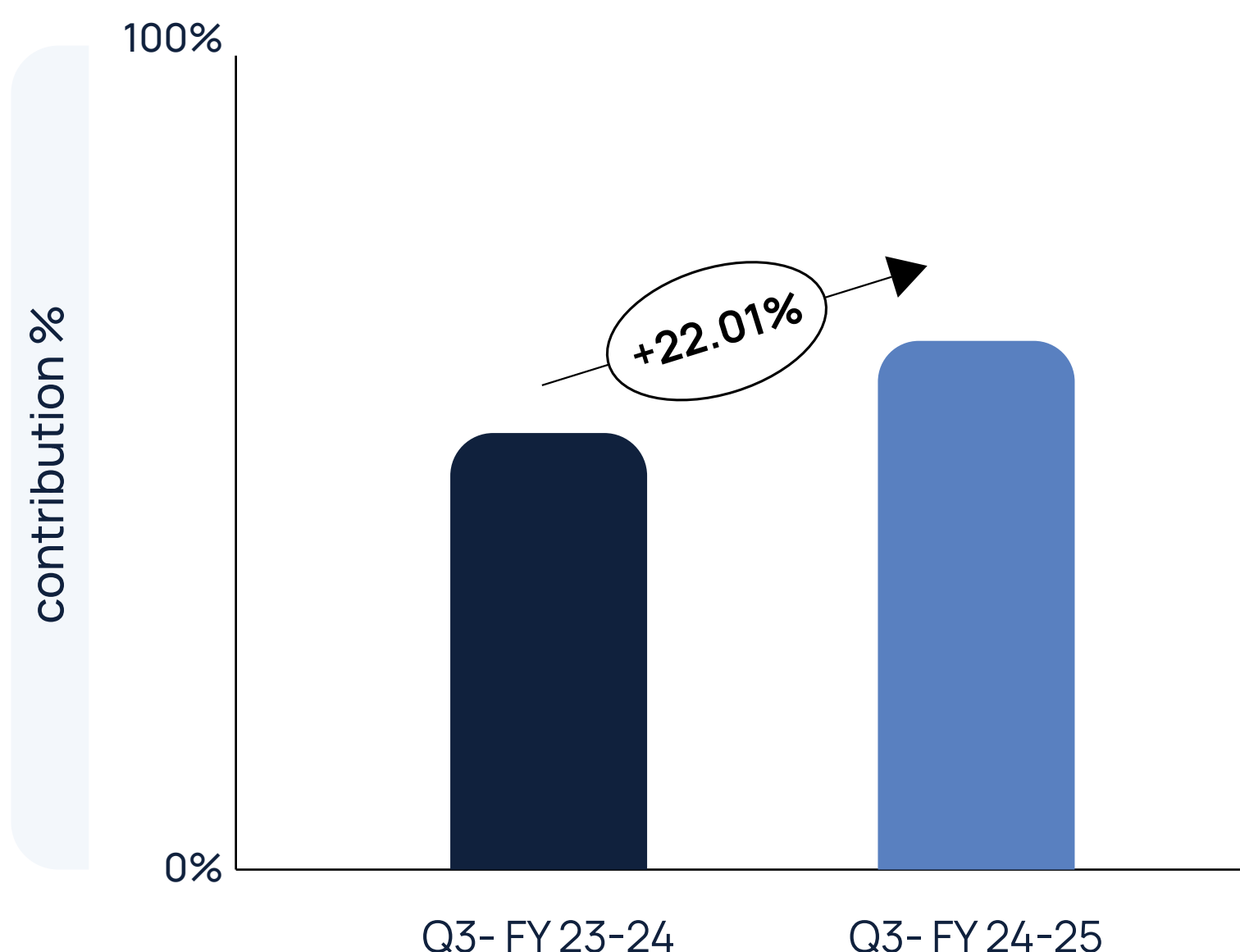
## Bank Notes (whole sale)



\*Growth Comparision pertaining to Q3- FY 23-24 v/s Q3- FY 24-25



## GTO Card Sales



\*Growth Comparision pertaining to Q3- FY 23-24 v/s Q3- FY 24-25

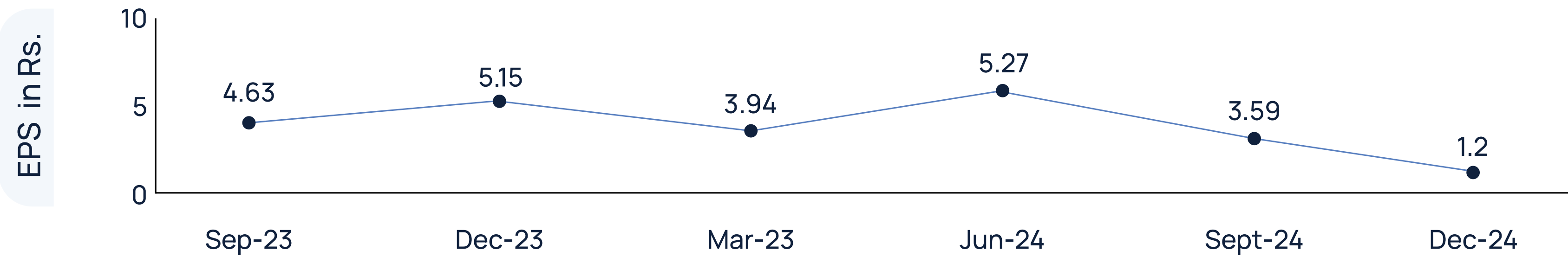
## Highlights

Bank notes business which contributes significantly to topline and bottom line of the company has dropped by 75% Y-o-Y to align with the RBI's directive thereby leading to a massive decline in performance. The present ratio stands at 79:21 ratio (until Q3) which is well in line with the guidelines.

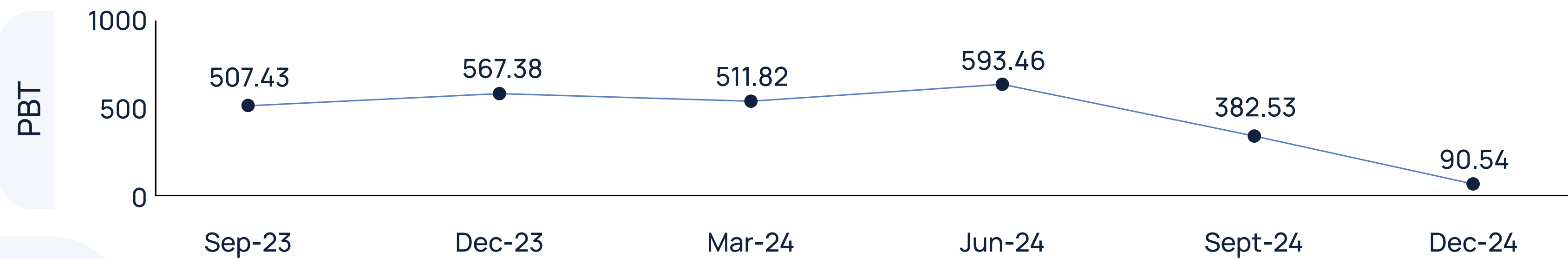
- The decline in performance is also attributed towards fall in remittances business owing to Geo-political issues in Canada.
- The company has made focused efforts in enhancing retail sales with core focus on Corporate forex and leisure sales.
- The company has given guidance to further expand the reach by way of new branches addition and innovative product solutions.
- As part of customer centric approach, the company is also exploring own issuance of cards which is expected to provide more leverage going forward which can significantly add to its performance.



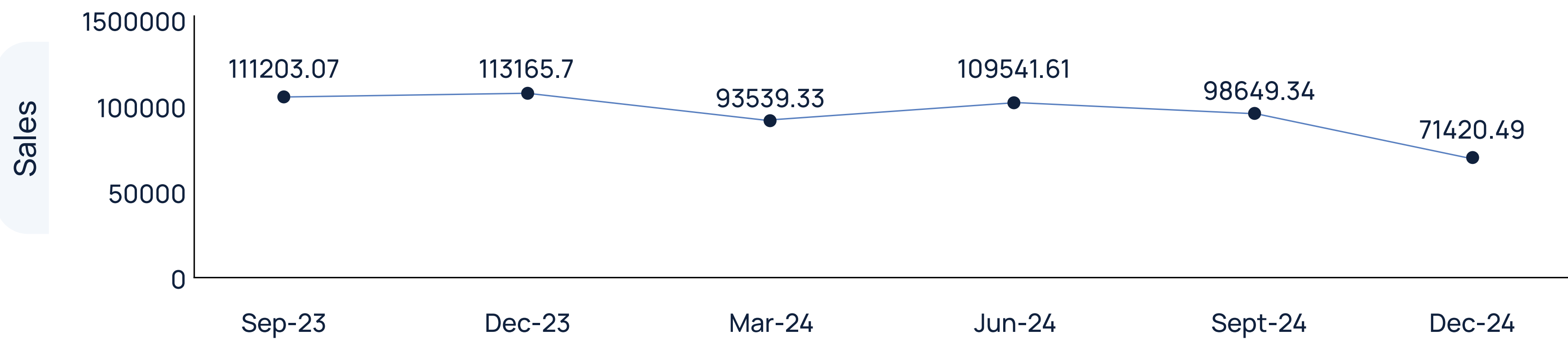
## EPS (In Rs)



## Profit Before Tax (In Lakhs)



### Sales (In Lakhs)





## Get in touch with us

-  95000 06186
-  [www.prithvifx.com](http://www.prithvifx.com)
-  [secy@prithvifx.com](mailto:secy@prithvifx.com)

## Our social address



Join the Bandwagon at Prithvi Exchange!

**Thank You!**